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# Modelling Incomplete Information about Baselines in Portfolio Decision Analysis

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# Multi-criteria project portfolio selection

- Choose a subset (=a portfolio) of projects from a set of proposals
  - Projects evaluated on multiple criteria
  - Maximize portfolio value function subject to resource constraints
- Additive-linear portfolio value (Golabi et al., 1981)
  - Widely used in applications; e.g., Healthcare (Kleinmuntz, 2007), R&D (Golabi et al., 1981), infrastructure asset management (Liesiö et al., 2007), military (Ewing et al., 2006)
  - Decision recommendations depend on the specification of the **baseline value**, i.e., the value of not doing a project (Clemen & Smith, 2009)
- We develop methods for
  - Specifying the baseline value
  - Analyzing how sensitive decision recommendations are to changes in the baseline value

# Linear-additive portfolio value

- Projects  $j = 1, \dots, m$  evaluated w.r.t. criteria  $i = 1, \dots, n$ 
  - Measurement scales  $X_1, \dots, X_n$  with least (most) preferred level  $x_i^0(x_i^*)$
  - $x_i^j \in X_i$ : performance of project  $j$  w.r.t. criterion  $i$
- Value of project  $j$ :  $v(x^j) = \sum_{i=1}^n w_i v_i(x_i^j)$ 
  - $v_i: X_i \rightarrow [0,1]$ : criterion-specific value functions ( $v_i(x_i^0) = 0, v_i(x_i^*) = 1$ )
  - $w_i$ : weight of criterion  $i$  ( $\sum_{i=1}^n w_i = 1$ )

→  $v(x^0) = 0$  and  $v(x^*) = 1$
- Value of portfolio  $z$ :  $V(z, v^B) = \sum_{j=1}^m [z_j v(x^j) + (1 - z_j) v^B]$ 
  - Binary decision variable  $z_j = 1$  iff project  $j$  is included in the portfolio
  - Optimization problem:  $\max_z V(z, v^B)$  subject to resource constraints
  - **$v^B$ : baseline value** defining the value of not doing a project

# The baseline value $v^B$ matters

Project	Financial contribution $x_1^j$	Risk $x_2^j$	Fit to strategy $x_3^j$	Days required $c_j$	$v_1(x_1^j)$	$v_2(x_2^j)$	$v_3(x_3^j)$	$v(x^j)$
A ( $j = 1$ )	\$200000	uncertain	5	800	0.47	0	1	0.6175
B ( $j = 2$ )	-\$13750	probable	5	250	0	0.5	1	0.625
C ( $j = 3$ )	\$12500	safe	4	700	0.3	1	0.75	0.7
D ( $j = 4$ )	\$307500	safe	3	650	0.7	1	0.5	0.675
E ( $j = 5$ )	-\$1250	safe	2	350	0.03	1	0.25	0.3825
F ( $j = 6$ )	\$393000	uncertain	2	800	0.89	0	0.25	0.3475
G ( $j = 7$ )	\$442500	uncertain	2	600	1	0	0.25	0.375
H ( $j = 8$ )	\$26500	probable	1	400	0.61	0.5	0	0.2775

Example from Kleinmuntz (2000)

- Solving  $\max_z \{V(z, v^B) \mid \sum_{j=1}^m z_j c_j \leq 2500\}$  yields
  - $\{B, C, D, E, H\}$ , if  $v^B = v(x^0) = v(-\$13750, \text{uncertain}, 1) = 0$
  - $\{A, B, C, D\}$ , if  $v^B = v(\$0, \text{safe}, 1) \approx 0.258$

# Specifying the baseline value

- Golabi et al. (1981): Ask the DM to define a project  $x \in X_1 \times \dots \times X_n$  such that she is indifferent between doing and not doing the project
  - E.g. “I am indifferent between doing and not doing project with performance (\$0,safe,1)”
  - $v^B = (\$0,\text{safe},1) \approx 0.258$
- Such a project can be difficult to define
- More general approach: establish constraints on the baseline value
  - E.g. “I would not do project (\$0,safe,1) but I would do (\$0,safe,2)”
  - $0.258 \approx (\$0,\text{safe},1) < v^B < (\$0,\text{safe},2) \approx 0.383$

## What if the baseline value $v^B$ is below $v(x^0)$ ?

- E.g. selecting which bridges to repair
  - 2 damage indexes  $X_1 = \{I,II,III,IV\}$ ,  $X_2 = \{A,B,C\}$
  - If the DM would repair a bridge with performance  $(I,A)$ :
    - $v^B < v(I,A) = v(x^0) = 0 \leq v(x) \forall x \in X_1 \times X_2$
    - Not possible to specify a bridge  $x$ , s.t., the DM would be indifferent between repairing and not repairing it
- Baseline value can be constrained by comparing **portfolios**
  - Any preference between two portfolios with unequal number of projects yields a constraint  $V(z, v^B) \geq V(z', v^B)$  for the baseline value
  - E.g., “A portfolio of five  $(I,A)$  bridges is preferred to a portfolio of three  $(IV,C)$  bridges”
    - $5v(x^0) + (m - 5)v^B \geq 3v(x^*) + (m - 3)v^B \Rightarrow v^B \leq -3/2$

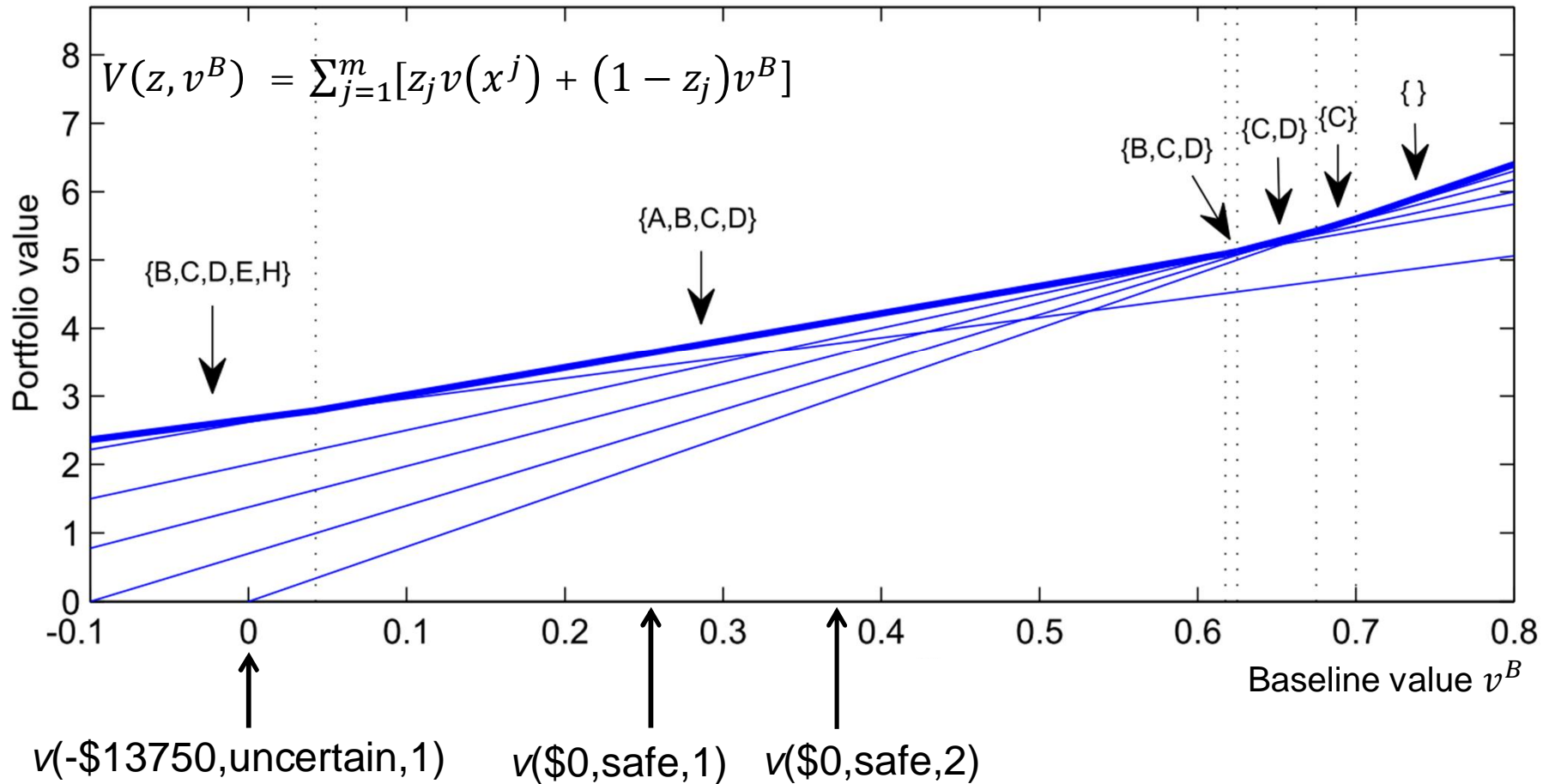
# Potentially optimal (PO) portfolios

- Which portfolios can be optimal if the baseline value is incompletely defined?
- How sensitive the decision recommendation are to small changes in the baseline value?

→ **Definition.** A feasible portfolio  $z$  is *potentially optimal* if it maximizes  $V(z, v^B)$  for some baseline values  $v^B$

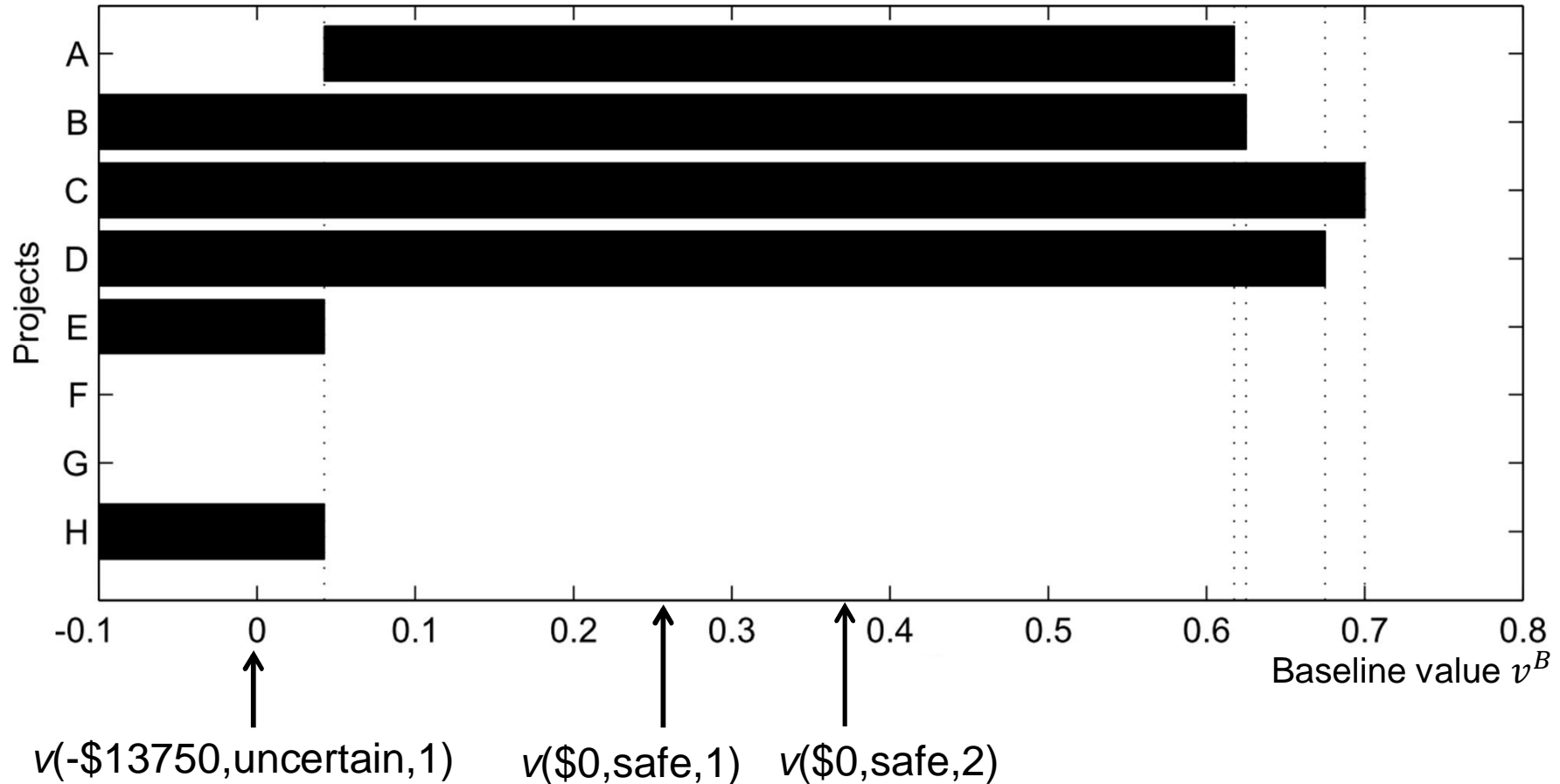
- A feasible portfolio satisfies the resource constraints

# Example: Potentially optimal portfolios





# Example: Potentially optimal portfolios



# Algorithm for identifying PO portfolios

- **Lemma:** The value difference of two portfolios containing the same number of projects is constant for all  $v^B \in \mathbb{R}$ :

$$V(z, v^B) - V(z', v^B) = \sum_{j=1}^m z_j v(x^j) - \sum_{j=1}^m z'_j v(x^j)$$

→ Algorithm sketch:

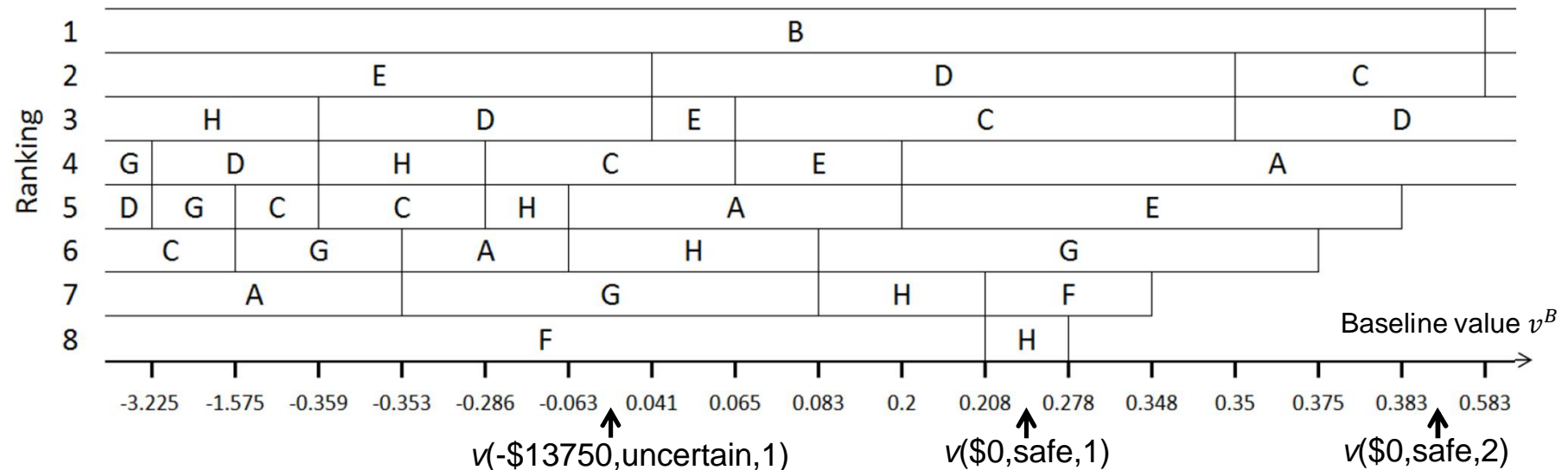
1. Solve the optimal portfolio of each size  $k = 0, \dots, m$  with ILP:  
$$\max_z \{V(z, \cdot) \mid \sum_{j=1}^m z_j c_j \leq b, \sum_{j=1}^m z_j = k\}$$
  2. Use (simple) pairwise checks to identify the PO portfolios
- Solving some 130 PO portfolios for a problem with  $m = 200$  projects takes about 13 seconds

# Value-to-Cost ratios

- In applications with a single budget constraint, ratios  $v(x^j)/c_j$  are often used to prioritize projects
  - Clemen & Smith (2009): Use of  $v(x^j)/c_j$  assumes  $v^B = 0$
- Value-to-cost ratio should be defined as  $\frac{v(x^j) - v^B}{c_j}$ :
  - Take any baseline value  $v^B$  and let portfolio  $z^*$  include the projects with the highest (positive) value-to-cost ratios
  - $z^*$  is an optimal solution to  $\max_z \{V(z, v^B) \mid \sum_{j=1}^m z_j c_j \leq b\}$ , where  $b = \sum_{j=1}^m z_j^* c_j$

# Computing all possible Value-to-Cost orderings

- The ordering can change only at points  $v^B$  in which
  - Two projects have equal (positive) ratio:  $\frac{v(x^j) - v^B}{c_j} = \frac{v(x^k) - v^B}{c_k}$
  - Ratio of some project is zero:  $v(x^j) - v^B = 0$



# Conclusions

- The baseline value  $v^B \in \mathbb{R}$  defines the value of not doing a project
- General techniques for specifying the baseline value
  - Applicable also if the baseline value is below  $v(x^0)$
  - Ordinal preference statements can be modeled as constraints on the baseline value
- Computational tools for analyzing how project and portfolio decision recommendations depend on the baseline value
  - Allows sensitivity analysis / incompletely specified baseline value
  - Applicable for problem instances with hundreds of projects

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