

# **Coaching leadership in organizations**

Daniel Lammi 19.01.2021

Advisor: Pauliina Hallama (Growthroom) Supervisor: Professor Ahti Salo

Työn saa tallentaa ja julkistaa Aalto-yliopiston avoimilla verkkosivuilla. Muilta osin kaikki oikeudet pidätetään.





Rising phenomenon of leader / manager as a coach has fueled research and has gained interest

"...command-and-control leadership is no longer viable. As a result, many firms are moving toward a coaching model..." (Ibarra et al., 2019)







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It is suggested that transformational leader of 21st need to change the way they communicate to employees and help employees become creators of added value in a company. (Mamula, et al., 2015)





## Background

Rising phenomenon of leader / manager as a coach has fueled research and has gained interest

"Organizations often provide a coach for executives who are having trouble with change and are in need of more effective leadership strategies. The process of coaching offers a fresh perspective for understanding and affecting organizational processes and individual behavior." (Giglio et al., 1998)





# Background

"Coaching-style leadership can be approached from several point of views." (Kunos & István, 2018)

In organization, development pipeline is crucial for the type of coaching that is wanted. (Peterson, David B, 2011)

-> Differences in definition is important to distinguish





## **Objectives**

- Identifying the traits of coaching leadership practice
  - What makes the manager (/ leader) a coach?
- Gaining insights of the systematic way coaching effects organization (manager, employee, departments...)
  - Which parts of organization are included in coaching practice?
    - -> Building framework for coaching leadership traits







### Restrictions

- Focusing on manager to employee coaching (Downward communication)
- Concentrates only on organizational coaching. Excludes life coaching and sports. (professional field)
- Materials to be analysed are papers and research from Google scholar and books on executive coaching that define coaching leadership and its implementations in organizations.

Study does not try to answer to the efficiency of coaching practice.





# Methodology

- Literature review on definition of coaching leadership & how coaching in organizations
  - > Analyze and build a framework to identify traits of coaching leadership
  - > Reflect on the effects of coaching practice in organizations – What kind of research could be done in order to understand coaching leadership better?





#### Schedule

- 1/2021 Collecting materials
- 2/2021 Preliminary review of materials and searching possible missing materials
- 3/2021 Analysis and results
- 4/2021 Writing the thesis
- 5/2021 Approving thesis with advisor and supervisor and finalising the work





#### **Sites and references**

[1] Ibarra, Herminia, and Anne Scoular. "The leader as coach." Harvard Business Review 97.6 (2019): 110-119.

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[3] Giglio, Leo, Thomas Diamante, and Julie M. Urban. "Coaching a leader: Leveraging change at the top." Journal of Management Development (1998).

[4] Kunos, István. "Coaching-style leadership." INTERNATIONAL JOURNAL OF SOCIAL SCIENCE AND BUSINESS 3.1 (2018): 56-62.

[5] Peterson, David B. "Executive coaching: A critical review and recommendations for advancing the practice." (2011).



